



ACADEMIC

2IILFH RI WKH 3URYRVW DQG 6HQLRU 9LFH 3UHVVLGHQW

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0HVVDJH IURP WKH 3URYRVW

'HDU)DFXOW\ DQG 6WDII



2Q EHKDOI RI P\ FROOHDJXHV LQ WKH 2IILFH RI
\RX DW WKH VWDUW RI WKH DFDGHPLF \HDU
UHFHLYH \$FDGHPLF &RQQHFWLRQV HYHU\ PRQ
-DQXDU\ VR WKDW ZH FDQ SURYLGH LQIRUPDV
LQ \$FDGHPLF \$IIDLUV ,W LV P\ KRSH WKDW LG
RI FRPPXQLW\ DQG WR FRQQHFW RXU VFKRROV
ORQJ SHULRG RI LVRODWLRQ \$FDGHPLF &RQQ
SOHDVH VHQG XV \RXU LWHPV WR VKDUH :H Z
ZRUNVKRSV GHDGOLQHV DQG D IHDWXUH VWI
IHHGEDFN RQ ZKDW \RX ZRXOG OLNH WR VHH L
\$FDGHPLF &RQQHFWLRQV

, ZLVK DOO RI \RX D SURGXFWLYH DQG UHZDU

7DPDUD



&RQYRFDWLRQ

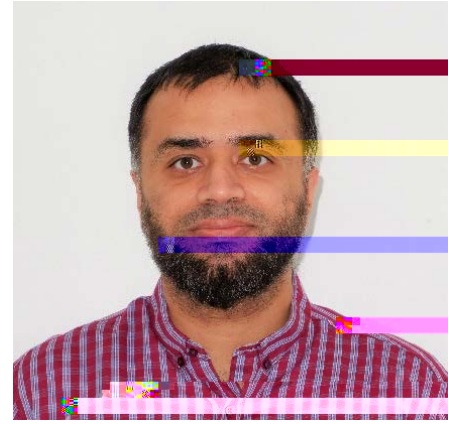
:HGQHVGDI\ 6HSWHPEHU S P
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.H\QRWH 6SHDNHU
'U \$QWKRQ\ -DFN \$VVLVWDQW 3URIHV
+DUYDUG *UDGXDWH 6FKRRO RI (GXFDW
3ULYLOHJHG 3RRU

7KLV \HDUTV NH\QRWH DGGUHVZ ZLOO EH GHOLYHUHG E\ 'U \$QW
*UDGXDWH 6FKRRO RI (GXFDWLRQ DQG DXWKRU RI 7KH 3ULYLOHJ

-DFN LV D MXQLRU IHOORZ DW WKH +DUYDUG 6RFLHW\ RI)HOORZ
,VVXH ZDV EDVHG RII KLV ERRN DQG OLIH H[SHULHQFH DV D ORZ
KWWSV ZZZ Q\WLPV FRP LQWHUFDWLYH +LV UHODV DILLQFH FRRO
JHG 3RRU ZDV QDPHG WKH UHFLSLHQW RI WKH
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FT[R^T c^ = 92D

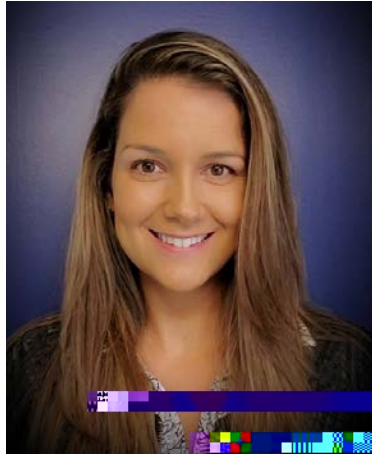


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 %HIRUH MRLQLQJ 1-&8 KLV SUDRURU \$EGLRFFO \$GIGUV 6KH%ZRULQHHV ZLVWK UBIFXOWH
 VHUYLQJ DV WKH \$FDGHP LF &RKLRLGLQDDVROJ SRK DV/KIV .DIWFK UULWFKXO XID XGH YH QR BRINQWS
 7LHGHPDQQ 6FKRRO RI %XVL RMMV VDCGR)XV DRFFHVVDDW VHVVP HQWRJIPVWXG R Q6VVOHDPVQ
 WKH 8QLYHUVLW\ RI 6RXWK)DRVHLGDPHQG DIV *WGHUDO (GXFDVQ BQH FULQW DDWQMIHGW
 8QLYHUVLW\ &XULFXOXP &KSUBJDDV PDIYILIFZ SURFHVV PDQXJLQ MANKH %DDWIXOR J&R
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 WKH 86))RXQGDWLRQ +H ZDDVD OHVRFHFWIHWIG WRPWKELW\ &RQOHJQJ (FL)HQFHDQGD
 &)\$ 6RFLHW\ 7DPSD %D\ %RDZGVRD 'WIKFXMRIGV\$WRRFLDWH 3URHHVLRHGL Q WIXVW(QJRL
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 (GXFDWLRQ &RPPLVWH DV D UHQVZV2ILQFRHMDQVFRZ
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 LQ 7HDFKLQJ (QJOLVK WR 6SHDNHV RI 2WKHU /DQJXD
 7(62/ IURP WKH 8QLYHUVLW\ RI 3HQQV\OYDQLD LQ
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 &RPPXQLW\ &ROOHJH /HDGHUVKLS IURP 1DWLRQDO
 \$PHULFDQ 8QLYHUVLW\ 5RXHFKH *UDGXDWH &HQWHU





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'U /DXUHQ 0LFKHOH -RKQVRQDLWKDOLHVLHVLWQWV MRLQLQJ 1&-8 DV DQ
 SURIHVVURU LQ WKH 0DQDJHPPHQW VMSQWVSRMHWVVRU RI)LWQHVV ([HUFLVH DQG
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 JOREDOLJDWLRQ RI WKH EXVLQHVV RI VSRUW 6KH
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 IRUPHU SURIHVVLRQDO EDVNHWEDOO DWKOHWH DQG D DFN E PPA`seq
 QDWLYH RI 0HWUR \$WODQW THVW•JUHQR ÄP



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[3URIHVVRU \$VKOH\ / \RQ IURP WKH 'HSDUWPHQW RI \$UW KDG K
&HQWHU LQ 2VVLQLQJ 1< DQG KDG D VROR H[KLELWLRQ DW WK
(OLMDKZKHDWVKRZURRP FRP
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> UUXRT ^U cWT ? a^e^bc

'U 7DPDUD -KDVKL 3URYRVW 6HQLRU 9LFH 3UHVLGHQW R
'U 1XUGDQ \$\GLQ \$VVRFLDWH 3URYRVW 1D\GLQ#
'U *DLO)HUQDQGH] \$VVRFLDWH 3URYRVW *IHUQD
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-HQQLIHU)LW]JHUDOG 3URMHFW &RRUGLQDWRU -II
6KHULID \$EGDOOD 3URIHVVLQRQDO 6HUYLEFHV 6SHFLDC

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